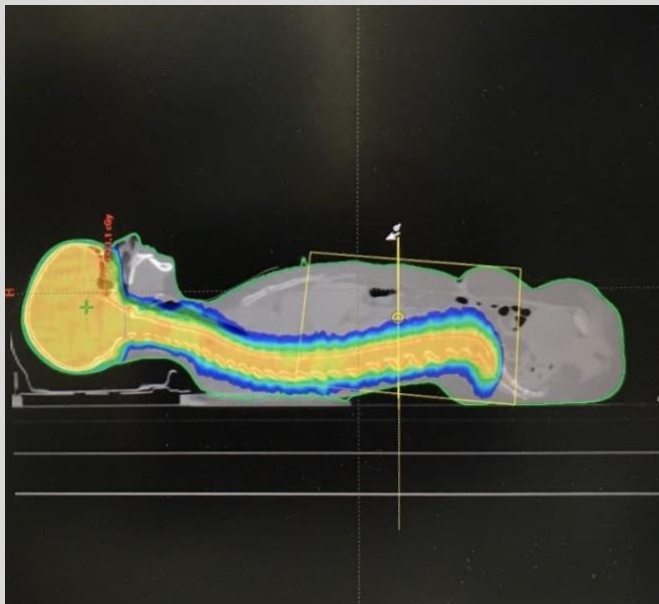


**IL MEDICO TRA INNOVAZIONI SCIENTIFICHE,
BUDGET, NORMATIVE ED ETICA
PROFESSIONALE: E DAVVERO POSSIBILE UNA
MEDICINA DELLA PERSONA ?**

**Ordine dei Medici di Reggio Emilia,
sabato 9 novembre 2019**



**GLI ASPETTI CLINICI NEL PRENDERSI CURA DI
CHI E DI CHE COSA VERSO SCELTE
FINALIZZATE ALL'ARMONIZZAZIONE TRA
RISORSE FINANZIARIE, NUOVE TECNOLOGIE,
RICERCA SCIENTIFICA ED ESIGENZE ETICHE
NELL'OTTICA DEL GIURAMENTO DI
IPPOCRATE**

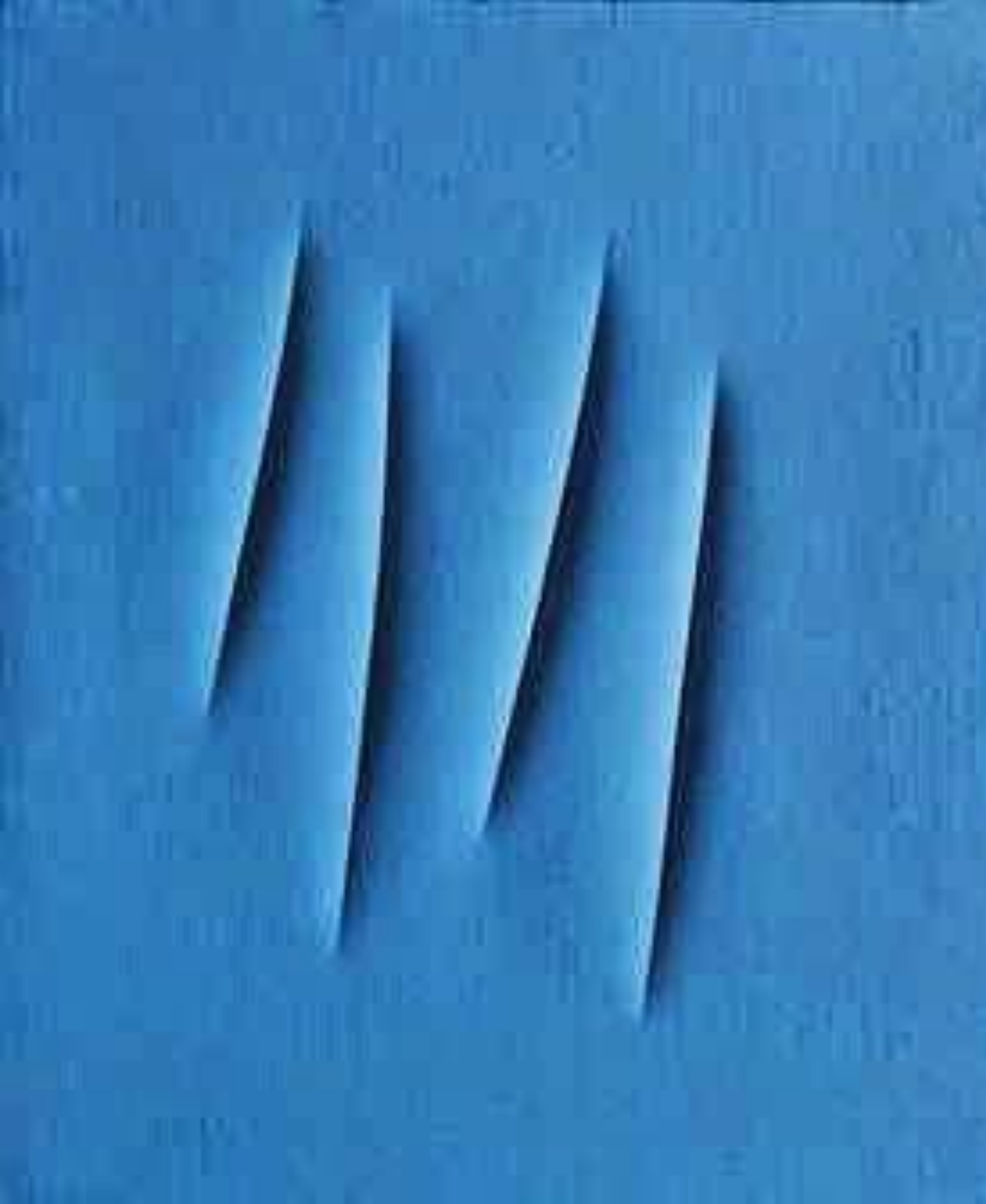
Dr.ssa N. D'Abbiero AOU Parma



CONTESTO ATTUALE



**“ESSI CERCANO
SEMPRE DI
EVADERE/ DAL
BUIO
ESTERIORE E
INTERIORE/
SOGNANDO
SISTEMI
TALMENTE
PERFETTI CHE
PIÙ NESSUNO
AVREBBE
BISOGNO
D’ESSER
BUONO”
T.S.ELIOT CORI
DALLA ROCCA**



RIMANERE
UMANI



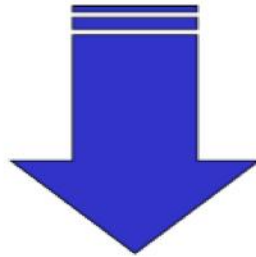


VEDERE LE
COSE
DALL'ALTO
SENZA
PERDERE IL
CONTATTO
CON LA
TERRA

**ECONOMIA E
SANITÀ
(BUDGET) VALUE**



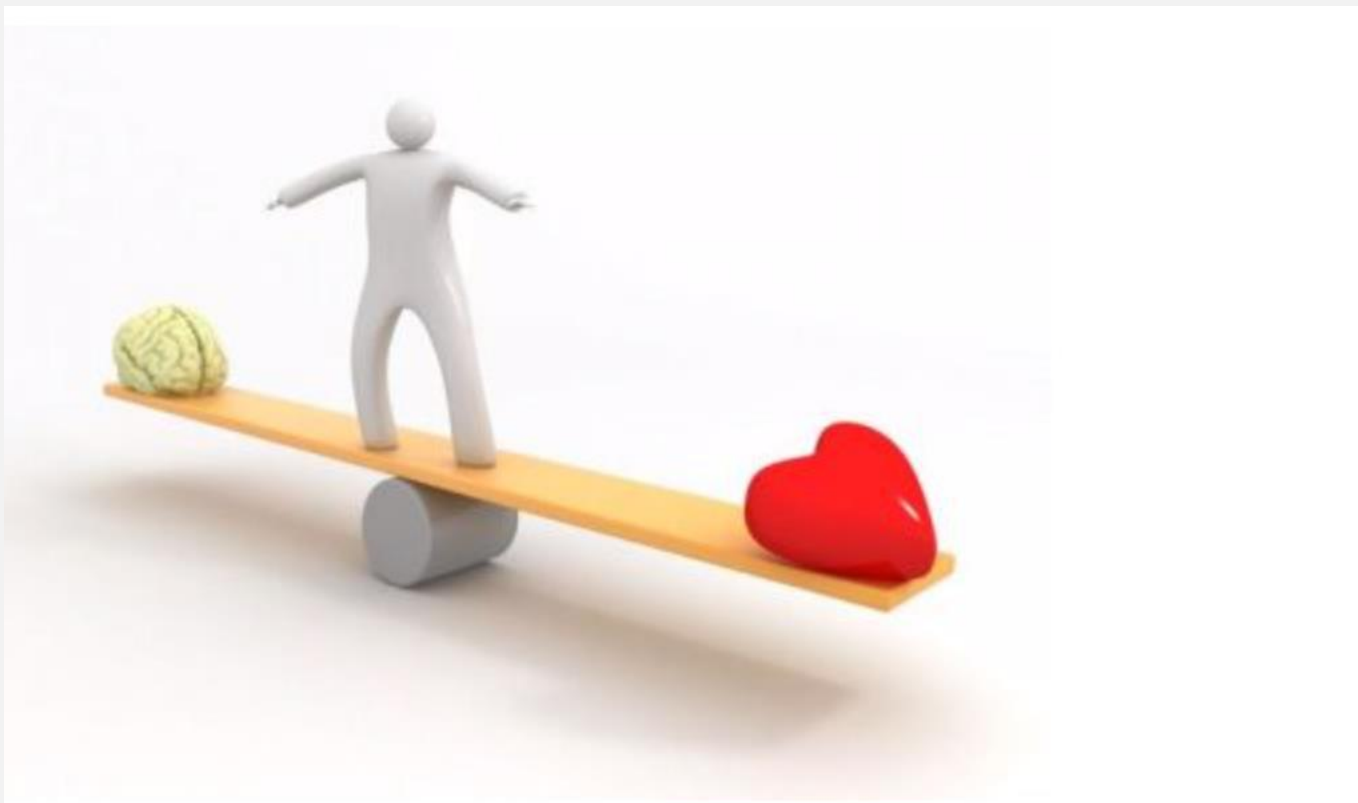
Does It Work?



Is It Worth?

DALL'EVIDENCE-BASED MEDICINE
ALL'EVIDENCE-BASED VALUE

RAZIONALITA' NELLE SCELTE ALLOCATIVE IN SANITA'

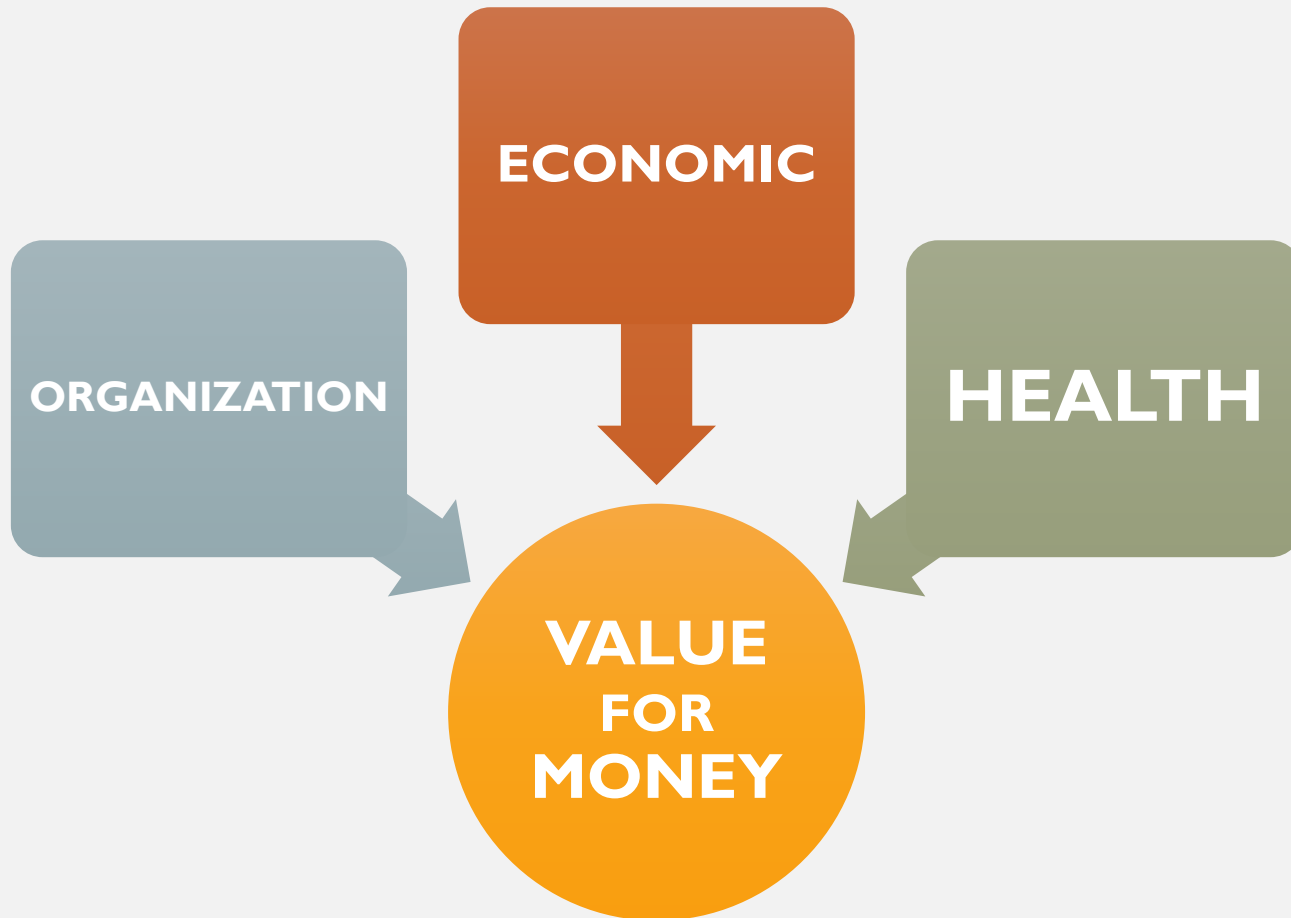


LE DECISIONI ALLOCATIVE SONO ECONOMICAMENTE RAZIONALI
SE CONFRONTATE CON L'IMPATTO SULLA SALUTE

Analisi costo-efficacia

- ✓ Analisi economica completa che misura i benefici in:
 - Vite salvate, Anni di vita guadagnati, QALYs – quality adjusted life years (analisi costo-utilità) – outcome finali
- ✓ Unità di misura fisica e comune alle diverse tecnologie, gradi di efficacia diversi
- ✓ Obiettivo: massimizzare i guadagni in salute con il budget disponibile

VALUE





ORGANIZZAZIONE

LEADERSHIP



LEADERSHIP IS NOT ABOUT CONTROL,
IT'S ABOUT TAKING CARE YOUR PEOPLE

SKILLS

THE FUNDAMENTAL 4

CORE LEADERSHIP SKILLS

FOR EVERY CAREER



SELF AWARENESS

Understand your behavior's impact on organizational outcomes.



COMMUNICATION

Effectively communicate goals and inspire trust.



INFLUENCE

Be comfortable persuading, promoting, and delegating.



LEARNING AGILITY

Know when to change course, and help others to do so.



Center for Creative Leadership®



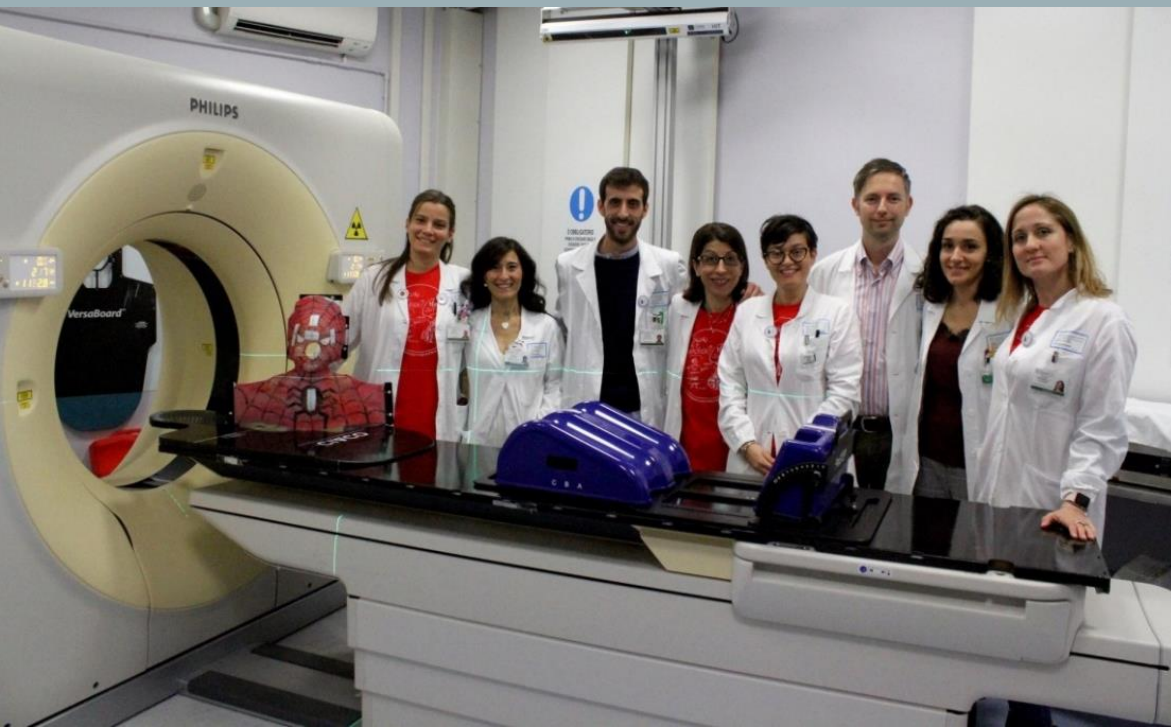
RESPONSABILITÀ



IL CASO DELLA RADIOTERAPIA ONCOLOGICA DI PARMA

DI CHI SI PRENDE
CURA UN
DIRETTORE DI SC?





LE PERSONE



LIMITE → OPPORTUNITÀ

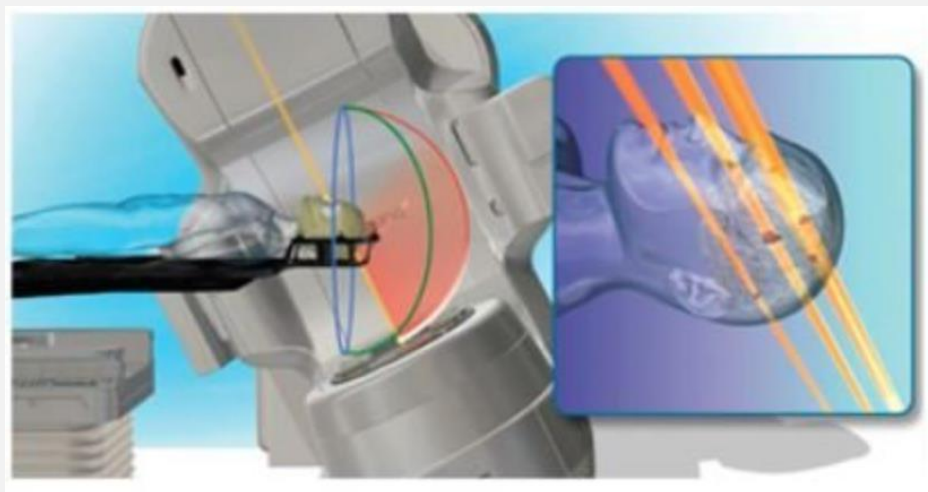




INVESTIMENTI E TECNOLOGIA

«Gli investimenti sanitari ammontano solo a 60 euro annui per abitante, corrispondenti circa al 3% del fondo sanitario nazionale, a testimonianza di scarsità di risorse destinate a rinnovare il capitale tecnologico e infrastrutturale del SSN in un ambito ad alto tasso di innovazione»

da Proposte manageriali per il SSN, rapporto OASI 2018



Le evidenze scientifiche hanno largamente dimostrato i guadagni in salute ottenuti grazie all'innovazione tecnologica



ESTRO
European Society for
RADIOOTHERAPY
& ONCOLOGY



Investment

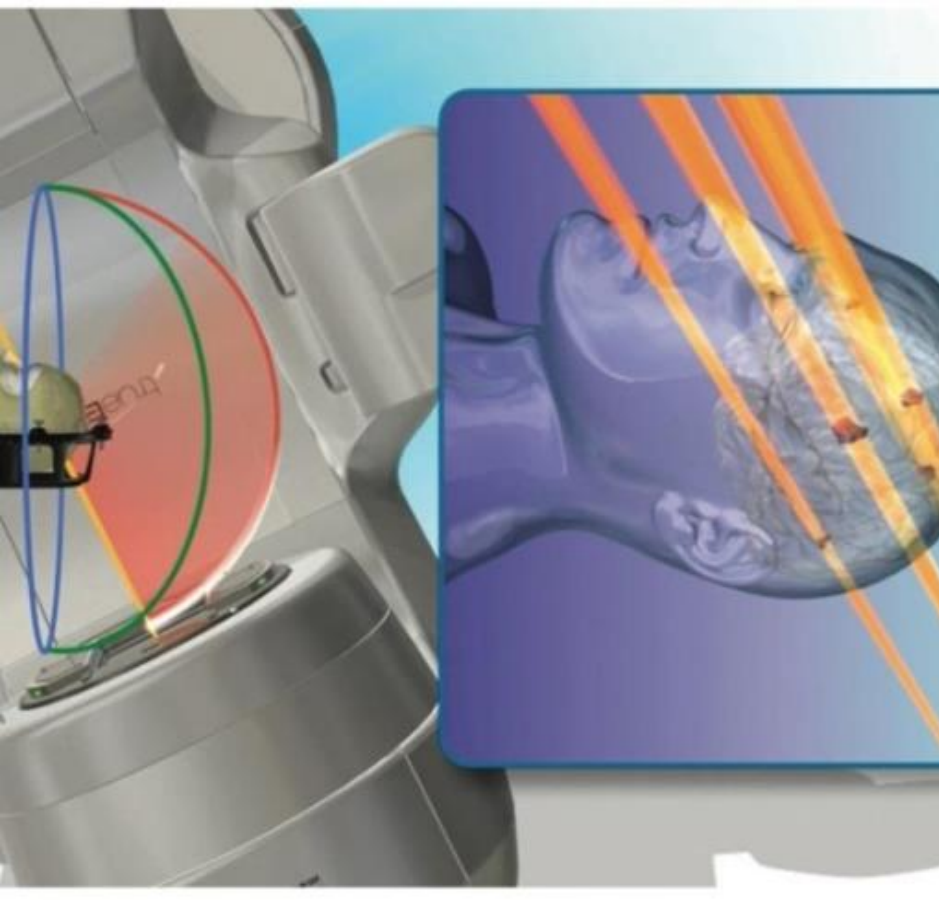
in radiotherapy makes economic sense

'There is strong evidence that radiotherapy is a sound investment for healthcare systems. If we used radiotherapy to match demand, there would be a return of up to €5 for every €1 invested by 2035, depending on the model of care being adopted.'

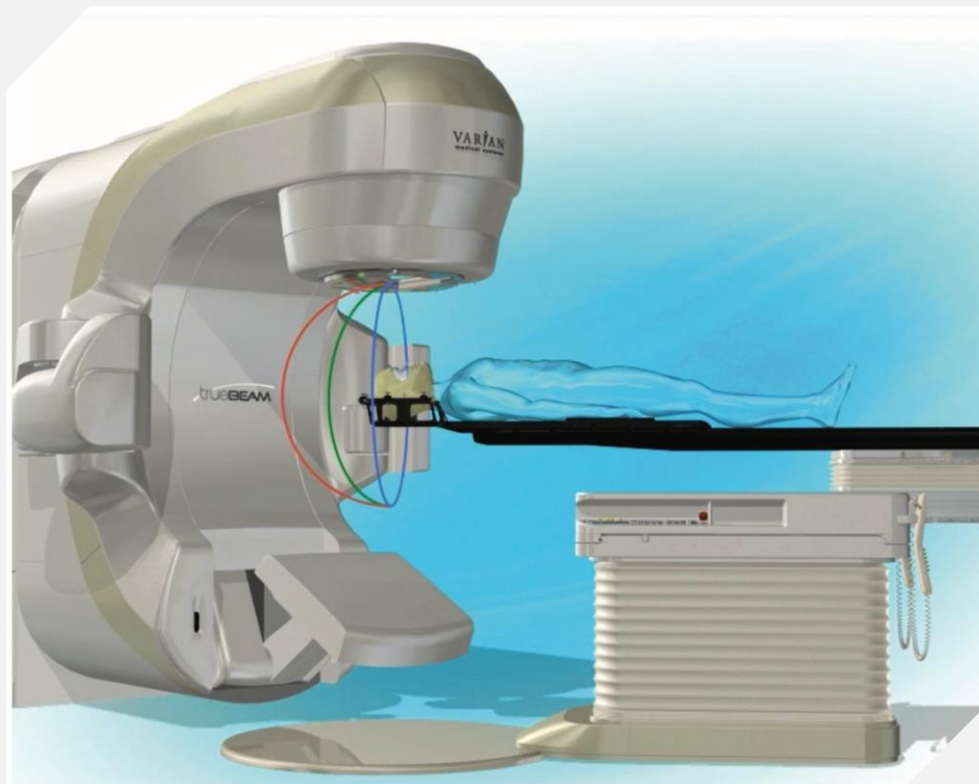
Yolande Lievens,
Ghent University Hospital, Belgium

Radiotherapy is an inexpensive treatment option. While it requires a well-planned initial investment in equipment, infrastructure and training, the long-term costs are low.⁴ Even where radiotherapy is a major component of cancer care, it only accounts for a small proportion of the cancer budget; in Sweden and England, for example, this figure is just 5%.^{9 31}

As technology advances, there are huge opportunities to reduce both treatment costs and broader societal costs even further.^{4 32} In breast cancer, for example, shorter radiotherapy treatment delivering a lower total dose has already reduced healthcare costs while achieving comparable health effects.^{32 33} Greater use of automation is likely to further reduce costs by achieving more efficient treatment planning and quality control.⁴



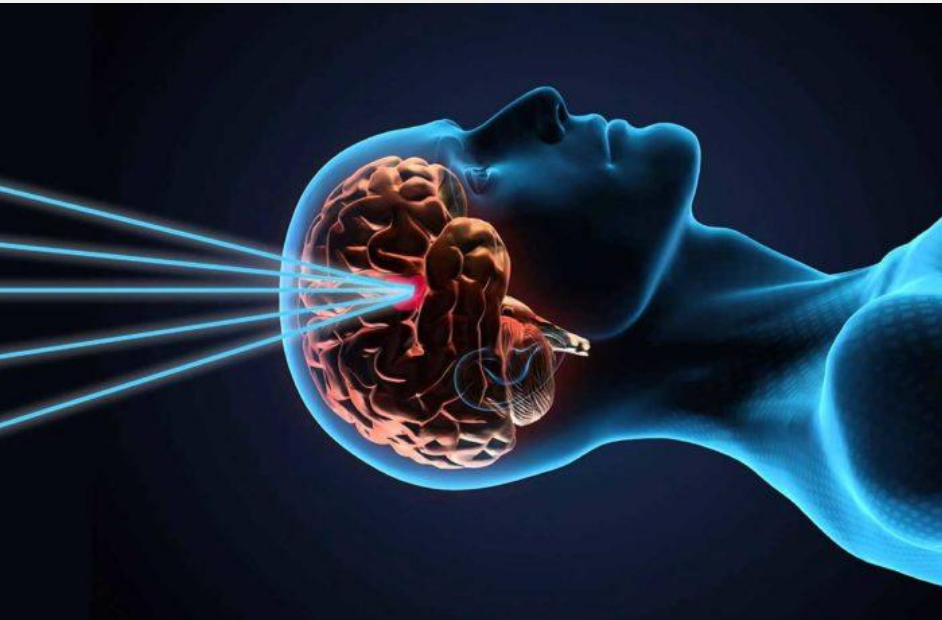
«Il raggio gentile»
per la
RADIOCHIRURGIA



 HyperArcTM

UNA SOLUZIONE
AVANZATA PER LA
RADIOCHIRURGIA
INTRACRANICA

RADIOCHIRURGIA



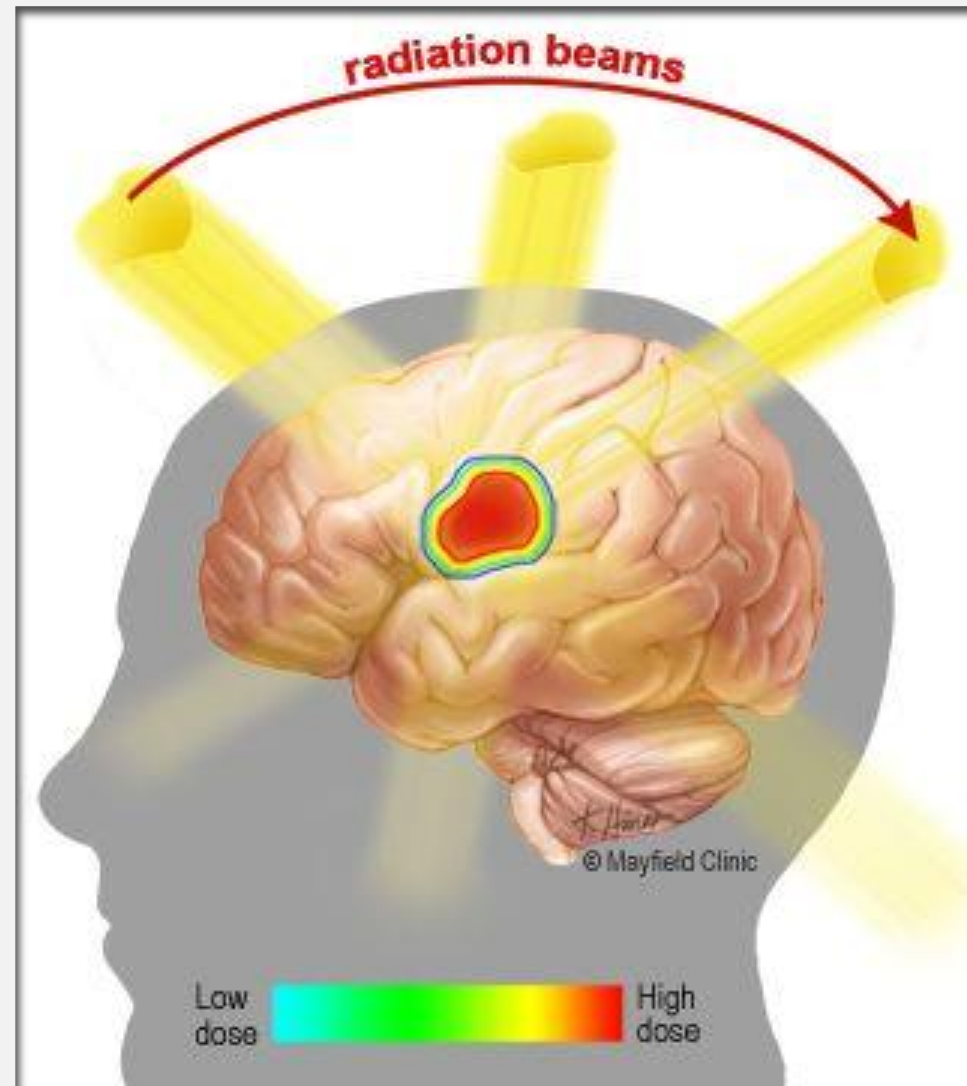
Tecnica radioterapica non invasiva che permette di irradiare lesioni tumorali benigne e maligne intracraniche con un elevata dose di radiazioni in modo estremamente preciso e accurato.

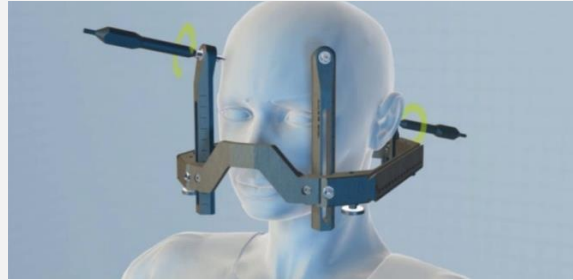
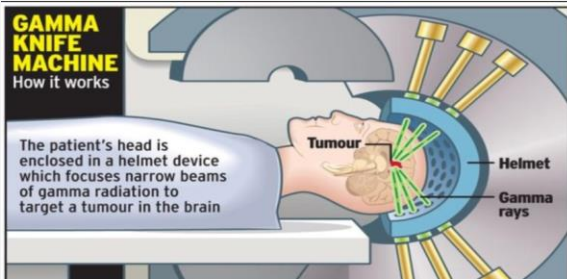
Permette di utilizzare la Radioterapia come fosse il bisturi del Neurochirurgo.

Le alte dosi erogate mimano gli effetti radicali dell'intervento chirurgico sul tumore provocandone la distruzione o la necrosi (morte cellulare)

IN MODO
ASSOLUTAMENTE NON
INVASIVO

UTILIZZANDO LE
RADIAZIONI ANZICHÉ IL
BISTURI



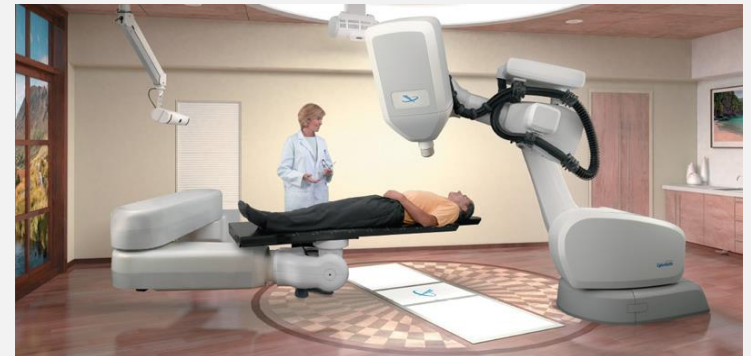


GammaKnife

Costose

Dedicate

CyberKnife





HYPERARC È UNA CLASS
SOLUTION (HARDWARE E
SOFTWARE) CHE «TRASFORMA»
UN ACCELERATORE LINEARE IN
UNA MACCHINA PER
RADIOCHIRURGIA



HYPERARC

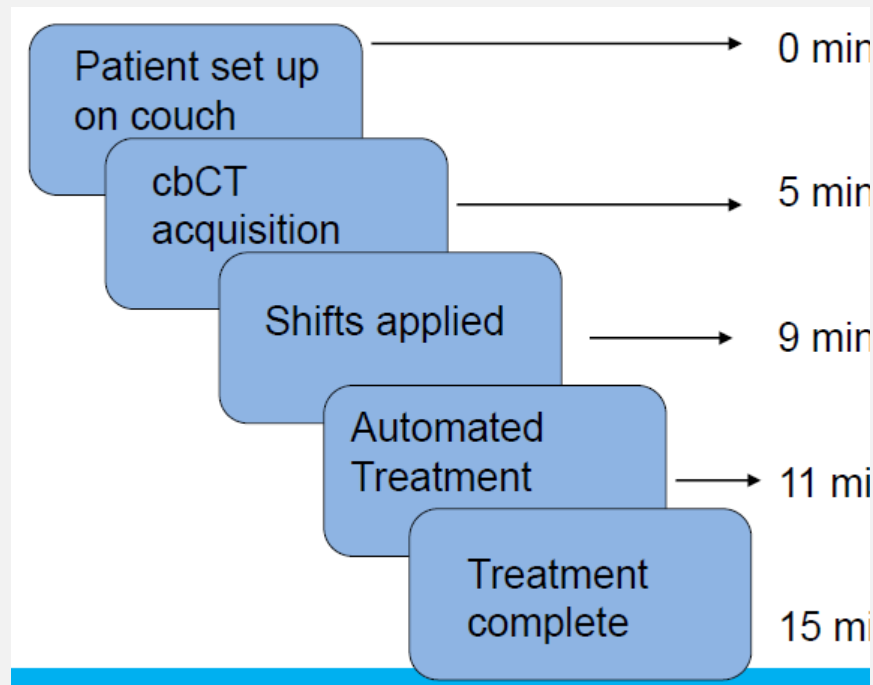
hardware

software

«trasformare» un Acceleratore Lineare
in una macchina per **Radiochirurgia**



POSIZIONE E SISTEMA
D'IMMOBILIZZAZIONE NON INVASIVO



TRATTAMENTO
RAPIDO



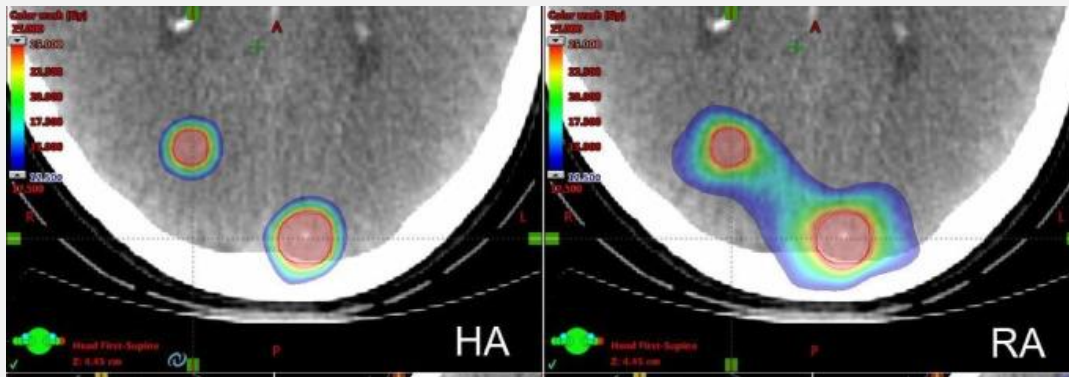
- **Nessuna differenza sulla qualità della dose erogata**
- **Nessuna apparecchiatura dedicata (con la stessa macchina si possono fare più cose)**
- **Trattamento**
 - **VELOCE**
 - **SICURO**
 - **NON INVASIVO**

CARATTERISTICHE



First experience and clinical results using a new non-coplanar mono-isocenter technique (HyperArc™) for Linac-based VMAT radiosurgery in brain metastases

Filippo Alongi^{1,2} · Alba Fiorentino¹ · Fabiana Gregucci¹ · Stefanie Corradini³ · Niccolò Glaj-Levra¹ · Luigi Romano⁴ · Michele Rigo¹ · Francesco Ricchetti¹ · Alberto Beltramello⁴ · Gianluigi Lunardi⁵ · Rosario Mazzola¹ · Ruggero Ruggieri¹



From August 2017 to May 2018 → 381 BMs in 64 patients

246 were analyzed

In a median FU time of **6 months**:

244 (99%) BMs were controlled

18% CR

41% PR

40% SD

2 BMs showed a PD at the first control.

No acute or late toxicities were reported

Table 1 Patients and disease characteristics

Number of patients and BMs	43 and 246
Sex (F/M)	25/18
Age (years)	
Median	57 (range 38–79)
< 50	10 (23%)
50–65	20 (47%)
> 65	13 (30%)
Median Karnofsky index	80 (range 60–100)
Histology no. (%)	Patients BMs
Lung	16 (37%) 74 (30%)
Wild Type NSCLC	11 (69%) 37 (50%)
Oncogene-addicted NSCLC	5 (31%) 37 (50%)
Breast	14 (33%) 89 (36%)
Triple negative	5 (36%) 48 (54%)
HER2 positive	4 (29%) 14 (16%)
HR+/HER2 negative	5 (35%) 27 (30%)
Melanoma	7 (16%) 50 (20%)
BRAF positive	6 (86%) 47 (94%)
BRAF negative	1 (14%) 3 (7%)
Others	6 (14%) 33 (14%)
Gastrointestinal cancer	3 (50%) 22 (67%)
Renal cell carcinoma	2 (33%) 8 (24%)
Head and Neck cancer	1 (17%) 3 (9%)
Extracranial disease	Patients no. (%)
Present	25 (58%)
Absent	18 (42%)
Brain disease presentation	Patients no. (%)
Metachronous	35 (81%)
Oligoprogression	13 (37%)
Synchronous	8 (19%)
Pre-brain treatment	Patients no. (%)
SRS/SFRT	8 (19%)
WBRT	3 (7%)
WBRT + SRS	2 (4%)
Median number BMs for patients	5 (range 1–21)
Median CTV for patients (cc)	12.7 (range 1.1–47.7)
Intracranial BMs site	BMs no. (%)
Supratentorial	173 (70%)
Infratentorial	69 (28%)
Brainstem	4 (2%)

Table 2 Volume and treatment characteristics

Median CTV [cc] (range)	0.3 (0.1–28.3)
Median PTV [cc] (range)	1 (0.1–42)
Median diameter BMs [cm] (range)	1 (0.6–3)
HA brain treatment	BMs no. (%)
SRS	
(15–25 Gy) 1 fraction	91 (37%)
SFRT	
(18–27 Gy) 3 fractions	128 (52%)
(20–30 Gy) 5 fractions	27 (11%)
BED _(alpha/beta 12 Gy)	
Median (range) [Gy]	47.2 (26.7–77.1)
< 40 Gy ₁₂ [BMs] (%)	78 (32%)
≥ 40 ≤ 47.2 Gy ₁₂ [BMs] (%)	98 (40%)
> 47.2 Gy ₁₂ [BMs] (%)	70 (28%)
Systemic therapy	Patients no. (%)
None	6 (14%)
Chemotherapy	19 (44%)
Target therapy	13 (30%)
Immuno therapy	3 (7%)
Hormone therapy	2 (5%)

Table 3 Analysis of predictive factors for LC by histology (Chi-square test)

Histology	CR (%)	PR (%)	SD + PD (%)	<i>p</i> value
Lung cancer	16	49	35	0.0001
Breast cancer	30	43	27	
Melanoma	0	32	68	
Others	18	30	52	



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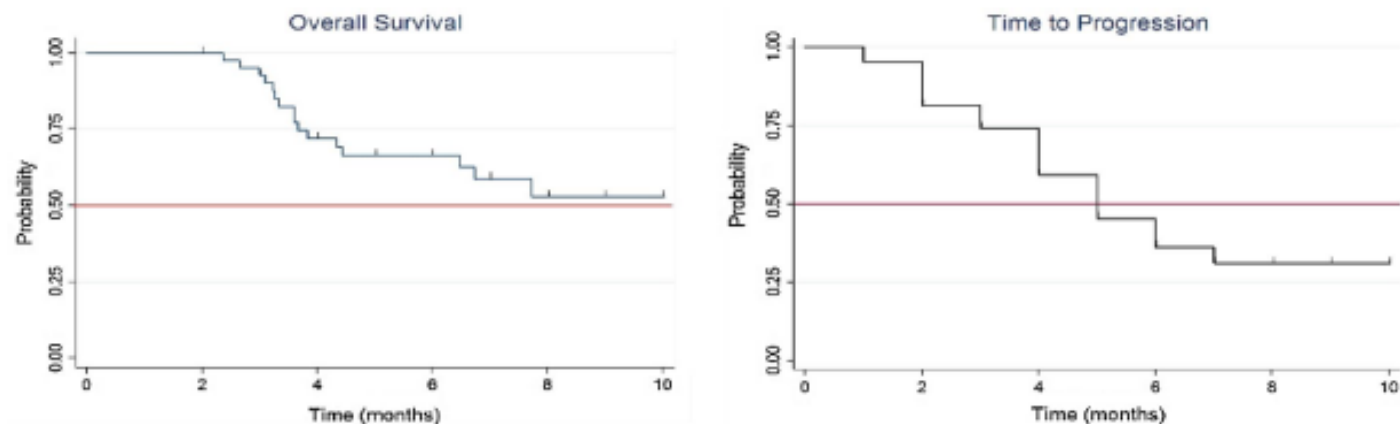


Fig. 1 Overall survival and time to progression curves in the population of study

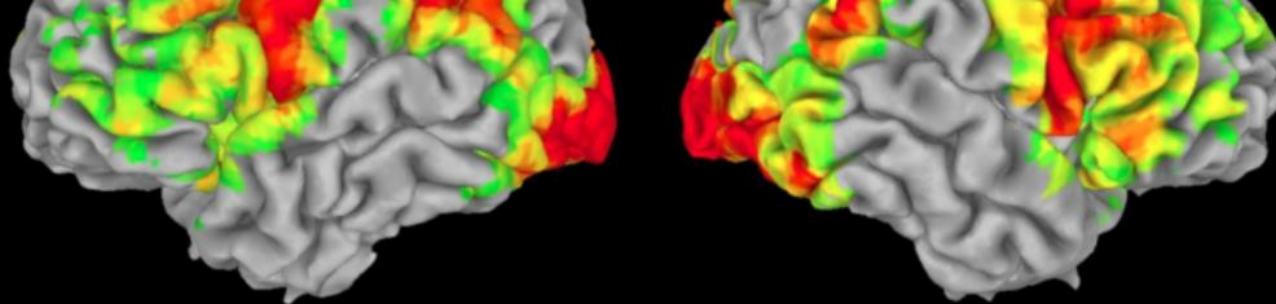
INNOVAZIONE + ORGANIZZAZIONE = EFFICIENZA



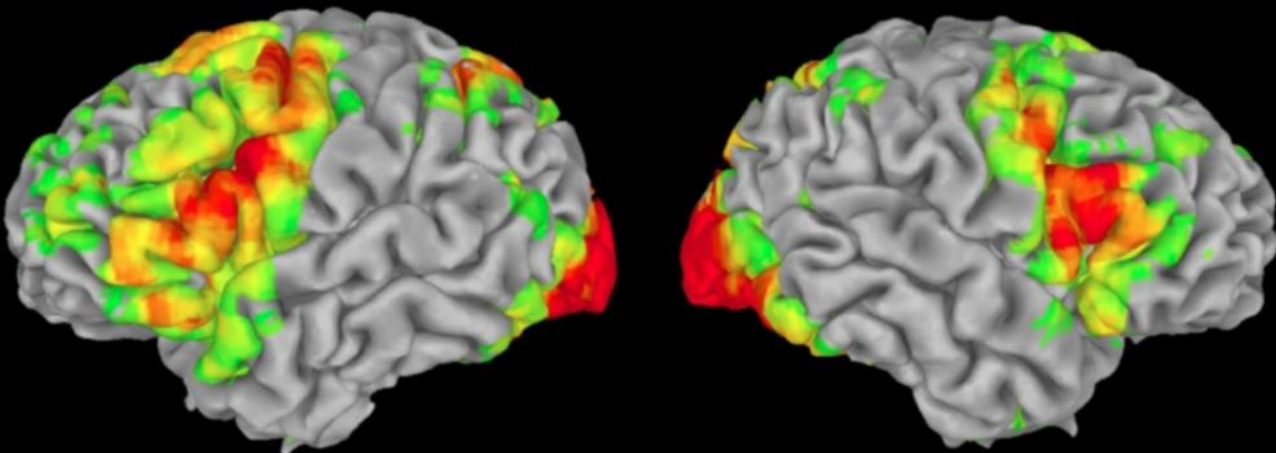


COMUNICARE. LA MEDICINA È RELAZIONE, È
COMUNICAZIONE

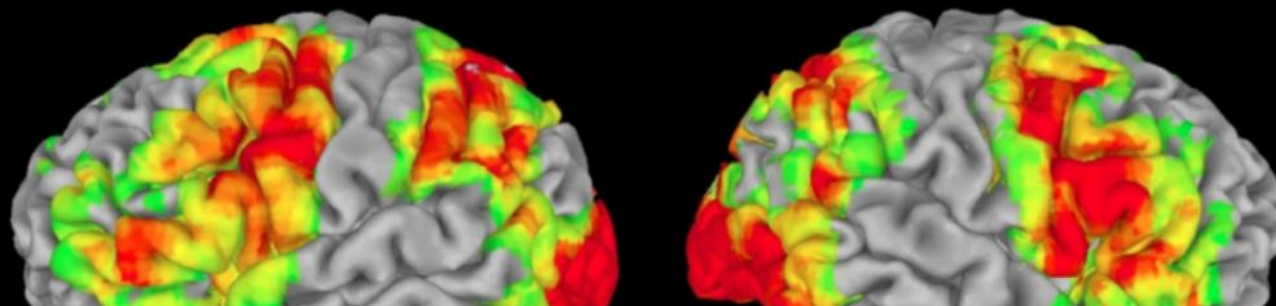
Action



Context



Intention



EMPATIA....



PER ACQUISIRE LEADERSHIP E PER ACCRESCERLA BISOGNA SERVIRE GLI ALTRI, ESSERE CAPACI DI GUIDARLI AGLI OBIETTIVI CONDIVISI. BISOGNA OFFRIRE SOGNI GRANDI, CAPACITÀ ELEVATE, CONOSCENZE APPROFONDITE. E' UN RUOLO CHE SI ASSUME COSTRUIENDO PER GLI ALTRI PRIMA CHE PER SE STESSI.

LUCA BRAMBILLA, COMUNICAZIONE STRATEGICA



GRAZIE PER L'ATTENZIONE